

HAPPY VALLEY BUSINESS ALLIANCE

Monthly Newsletter

AUG. MEMBERS MEETING SPEAKER



SPEAKER:

Gregg LeBlanc

Mentor - Trip G Mentoring

Realtor - NW Nest Real Estate

SESSION TOPIC:

Whose World Are You In?
Communicating With Intention
Find the full presentation here

Gregg shared many of the communication nuggets that he learned throughout his career leading marketing and sales in organizations ranging from start-ups to several iconic Portland brands.

While the plan was to walk attendees through the "whose world are you in" presentation, it was two slides in when he had to operate outside of the plan as the computer stopped operating.

That didn't stop Gregg from asking attendees to be honest in understanding their own communication styles. From there, the nugget was to determine the style of the person that is s being communicating to in the manner THEY are comfortable in. You can find the <u>full</u> presentation here

COMMUNICATION

Know Your Audience

How to Learn THEIR Communication Style?

- 2 Ears > 1 Mouth
- Ask Questions
- · Maximize the Talk: Listen Ratio
- · Speak to Hear, Not to be Heard
- · Seek to Understand, Not be be Understood

WHY

AM

.

TALKING

TALK LESS LISTEN MORE

Give The People What They Want

COMMUNICATION

What You Communicate

WHAT YOU THINK THEY NEED TO KNOW! WHAT DO THEY WANT TO KNOW?

- BUILD CONFIDENCE
- · MAKE A CONNECTION
- · DISPLAY COMPETENCE

BE BRIEF BE BRILLIANT BE GONE!

· IN PERSON, TEXT, EMAIL

Get In Their World... Stay In Their World!

DOMINANT (CONTROLLING)

Ask for Concerns | Don't Argue | Needs Freedom To Decide

ADVOCATING

Ask For Ideas | Analogies | Big Picture | Support Ideation

STEADY (FACILITATING)

Feelings | Relationships | Impact to Others | Deliberate

COMPLIANT (ANALYZING)

Details | Process | Compare Options | Explore Logic

STOP THINKING IT IS ABOUT YOU

In this newsletter you'll find:

September Keynote: HV Rec. Center

HVBA

Networking Social

HVBA President's Corner

City of Happy Valley Happenings

HVBA 20th Anniversary Gala

Member Business Spotlights

August Updates from City & County Leaders

Win HV News Exposure for Your Business







City Update: Steve Campbell

Police Update: Richard Sheldon

Fire Update: Nick Browne

NCSD: Curtis Long











AUGUST HVBA MEETING: CITY AND COUNTY UPDATES

Happy Valley Police - Chief Rich Sheldon

- The start of the school year will bring additional attention to school zones.
- Chief Sheldon announced his departure to the Clackamas Sheriff's Office and introduced his successor from the Clackamas County Sheriff's office, Marcus Mendoza.
- Incoming Chief Mendoza has spent time in Los Angeles and Deschutes before joining Clackamas.

Clackamas Fire District - Chris Edmonds, Chief Information Officer

- The levy allowed the investment to be directed toward resources
 - 2 new stations reopened staffed to include appropriate apparatus Station 12 & Station 13
 - These are located in areas that are most suspectable to forest fires

City of Happy Valley - Steve Campbell, Director Community Services/Public Safety

- Oktoberfest will again feature members of the Youth Entrepreneur program
- Community Center will be on the November ballot
- Concert series were major success with record breaking crowds

Happy Valley Parks and Recreation - Katie Coffey, Community Engagement Specialist

• Drive-in Theater to be placed on the site of the future Recreation Center with 50' x 62' screen

North Clackamas School District - Unavailable

• The school year had begun for teachers. Curtis Long was engaged with training sessions.

HVBA MEMBER BUSINESS CARD DISPLAY RACKS

You may have noticed the racks of business cards on the table outside of the HVBA Monthly Membership Meeting.



These racks of business cards are another benefit for current members. Meeting attendees are able to browse the racks before or after each meeting.

Bring a stack of cards to an upcoming meeting and give them to Gregg LeBlanc, our Membership Coordinator. Can't attend a meeting? Contact Gregg at Gregg@NWNestRE.com to get them.



MEMBERS MEETING FEATURED SPEAKER SEPTEMBER



SPEAKERS:

Joshua Callahan, City Council President Ben Bryant, Asst. City Mgr.



Information on: The Proposed Happy Valley Community Center Measure 3-626





The Happy Valley Recreation Center is being presented as a gathering place where residents can connect. Learn more about the proposed Recreation Center and the impact on each that the bond measure will have on homeowners.

The facility is proposed to include:

Community Space | Indoor Pool | Walking & Jogging Track | Fitness & Exercise Room Child Care Facilities | Multi-Purpose Gymnasium | Weight & Cardio Area

If you have questions, plan to bring them to the session on Wednesday, September 24th.











August Business Spotlight

COACHING & CONSULTING

Sarah Budd, PsyD, PCC 503.853.3359 GambitCoaching.com



Dr. Sarah Budd shared her approach to how she adds value to a client organization. Her services fall into one of three buckets: 1) Coaching 2) Workshops 3) Team Assessment. She went on to explain the GRPI model of team effectiveness:

Goals | Roles | Processes | Interactions Sarah's presentation can be found here.

WHEN PEOPLE CALL ME:

- · Team is struggling to work together
- · In a transition (role, new leader, M&A)
- Professional development (individual, team or organization)
- · Taking team from good to great
- · Design consistently transformational programs
- · Scaling leadership to match organization





COACHING



- Executive & Leadership
- Individual
- Small Groups
- Topic based or Emergent

WORKSHOPS



September **Business Spotlight**



René Canler Mortgage Advisor Root Mortgage NMLS #2124818 Licensed in OR & WA 971.350.8969 rene@rootmortgage.com



After 18 years in Public Ed, René now flexes his education muscle in supporting the community with their home loan needs.

A school principal turned mortgage advisor, just a few things have changed. He focuses on building relationships to understand your needs, educates, and presents options, while executing to get you into your home. From community advocacy to financial planning, René's experience is unlike any loan officer you may meet. Bicultural, bilingual Boricua raised in the city of Chicago, René supports his native English and Spanish speakers in their home loan needs.

Call René to learn of your home loan options, whether you are buying your first home, investment home, dream home or curious to learn your refinance options.





HVBA President's Corner

René Canler HVBA President 971.350.8969 rene@rootmortgage.com

We are all excited for the upcoming 20th Anniversary Celebration GALA!

Held at Gray Gables on Saturday, October 18, from 5-9 p.m., tickets and sponsorship packages are on sale now at hvba.biz.

As of this writing, we only have around 100 seats left! Make sure to get your tickets now before it's too late.

Thank you to our initial sponsors!

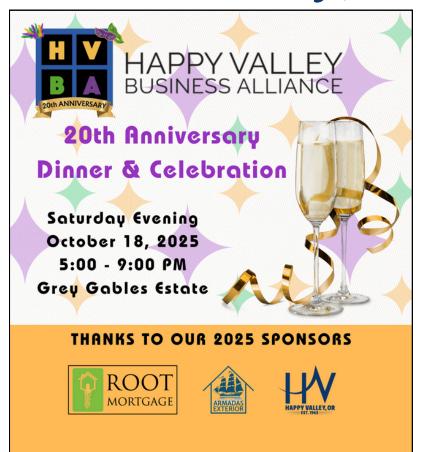
- Thank you to Bart Lancelotti with **Edward Jones** and Chrystina Sloan with **POGO Pass** as SUPPORTERS.
- Thank you to Lloyd Anderson with **Armadas Exterior**s As a TABLE SPONSOR.
- Thank you to **Root Mortgage** as a CHAMPION SPONSOR.

We look forward to seeing you there!

Much love



20th Anniversary Gala Tickets on Sale NOW Saturday, October 18th



TICKETS ARE LIMITED

HVBA Members \$75

Non-Members \$95





The focus of the Happy Valley Business Alliance can be summed up in one word - COMMUNITY. From the initial formation 20 years ago, when a few business leaders collaborated with leaders from the City of Happy Valley at the Godfather's Pizza located in the plaza at SE 147th Ave., the commitment to community continues today.

It is with these humble roots that the excitement is building for the celebration of the 20th anniversary of the HVBA.

The HVBA IS SEEKING SPONSORS FOR THE THIS INAUGURAL EVENT

Contact Halley LeBlue at halley.lebleu@iqcu.com or Kaylin O'Brien at info@hvba.biz to secure your sponsorship before these packages sell out.



HVBA Business Card Drawing Winners

August Meeting



Kiwanis Children's Fund

- Angela Merritt-Frymire

The Kiwanis Children's Fund is the of fundraising Kiwanis arm International. For members, a gift to the Children's Fund is a way to amplify the impact they make in kids' lives. That's because we turn gifts into grants that support Kiwanis projects around the world. We also partner with other organizations — and with Kiwanis clubs of all sizes, helping them apply for grants and funding projects that serve kids.

> Pacific NW District 1216 SW 24th Street Troutdale, OR 97060 541-324-9209 KiwanisChildrensFund.com





Happy Valley News/CMG-Oregon

- Chris Sweet

The Happy Valley News is the best source for local community news in Valley and surrounding neighborhoods. The publication is a partnership with the City of Happy Valley and CMG-Oregon.

Our goal is to provide readers with local community stories on residents, schools, library & parks upcoming events, news from the City and more!

DISTRIBUTION & CIRCULATION: The Happy Valley News is direct mailed to every home and business within the city limits of Happy Valley.

> Chris Sweet, Publisher P.O. Box 45 West Linn, OR 97068 971-204-7869 YourOregonNews.com



NW Paint Revival

- Ray Gonzales

Elevate your home or business with personalized, industry-leading painting services from NW Paint Revival LLC.

With 18 years of expertise, including 14 years in residential and commercial private sector work and 4 years as a union-trained and certified painter specializing in commercial projects, I bring unmatched skill and precision to every job. Notably, I advanced to union foreman within one year, showcasing my leadership dedication to quality.

> NW Paint Revival 17097 SE Tong Rd Damascus, OR 97089 971-414-9996 NW Paint Revival.com



Valley Public House

- Ami Shannon

Brian & Ami Shannon created Valley Public House to bring great food and drinks to Happy Valley. There are 70+ taps with a huge range of beverages to select from. Delicious, fresh food is available from Tamale Boy, Ranch Pizza, off the VPH menu, or down in the Whiskey Barrel Lounge. Enjoy food and drink inside or out on the heated patio.

Families are welcome. Valley Public House is a place for everyone to enjoy the community we have created centered around the sharing of good food and beer!

> Valley Public House Whiskey Barrel Lounge 12960 SE 162nd Ave. Happy Valley, OR 97086 971-271-2099 ValleyPublicHouse.com

Monthly Business Card Drawing

For HVBA members that attend the meeting each month, drop your business card into a drawing. 4 business cards will be drawn to be featured in social media posts the following month!





Happy Valley Happenings

The Drive-In is Back!

Hey movie lovers, it's time to load up the car and get ready for an unforgettable Drive-In Movie Night at the site of the future Happy Valley Community Center! On Friday, September 27th, gates open at 6:00 PM and the movie begins at 7:30 PM.

Tickets are FREE for residents (available exclusively 9/2-9/19) and \$40 for non-residents (on sale starting 9/20). Just remember tickets must be reserved in advance. No tickets at the door (field)!

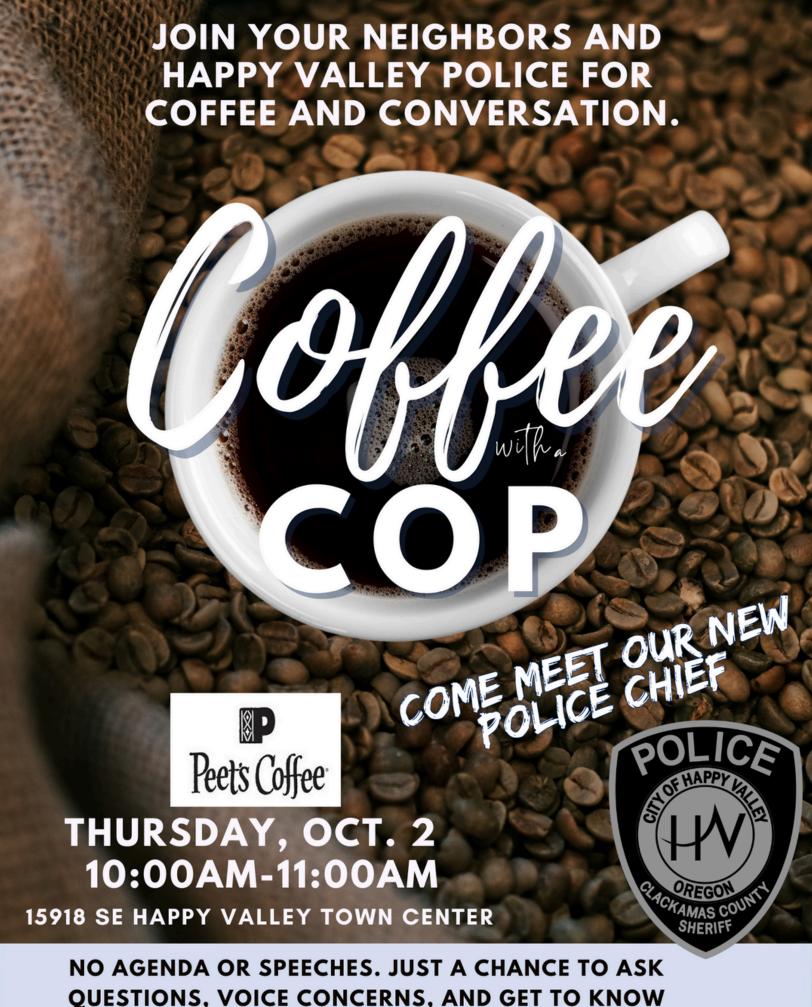


SUPERFAN EXPERIENCE

For those who want the ultimate movie night, don't miss the SUPERFAN EXPERIENCE! For \$250, you'll snag prime seats in your car, up front and under the big screen in a special VIP area. This special upgrade is available now to everyone!

So, gather your crew, pack your snacks, and get ready for a night of adventure—because just like in The Goonies, this drive-in proves that "Movie nights never say die!"

Freserve your tickets at hv.city/parks or by scanning the code on the flyer.



QUESTIONS, VOICE CONCERNS, AND GET TO KNOW THE DEPUTIES IN YOUR NEIGHBORHOOD.











HAPPY VALLEY OKTOBERFEST OCTOBER 4, 2025

TENTED BEER GARDEN | LIVE MUSIC | FOOD VENDORS
WAGON RIDES | EATING CONTESTS | WEINER DOG RACES
FAMILY FRIENDLY FREE EVENT



























In partnership with:

Rotary

Club of Clackamas

II AM - 7 PM HAPPY VALLEY PARK

REGISTRATION & EVENT DETAILS ONLINE: HV.CITY/OKTOBERFEST

PRE-REGISTRATION
REQUIRED FOR
CONTESTS



KUDOS from the August Members Meeting

Members volunteered a number of shout outs for other HVBA Member Businesses:

- Care Patrol
- Carpenter Media / HV News
- Chicago Title
- Clackamas Fire
- Gambit Consulting
- Gregg LeBlanc
- HVBA
- Morning Star Assisted Living
- Music with Lynn
- NW Love In A Box
- NW Paint Revival
- Root Mortgage
- Sah-Hah-Lee Golf Course
- Stretch Lab
- Valley Public House
- Vevino Art Studios

Bring your KUDOS to the next Monthly Members Meeting, share them on our social pages, and post them on the HVBA Business Directory.





MEMBER DIRECTORY

NEW MEMBERS

- AEFPI NorthWest
- Floyd Family Orthodontics
- LILI RAMPTON
- Lynn Mendoza-Khan -Music with Lynn
- Kind Kids Dental
- NW Paint Revival

RENEWING MEMBERS

- Country Financial
- EarthWise Pet Happy Valley
- Happy Baskets
- Happy Valley News/CMG-Oregon
- Sah-Hah-Lee Golf Course
- The Springs at Happy Valley





Fall Happenings Mark Your Calendar

SAVE THE DATE:
SEPTEMBER
MEMBERS MEETING

WEDNESDAY,
SEPT. 24TH
HAPPY VALLEY
CITY HALL
16000 SE MISTY DR,
HAPPY VALLEY, OR
DOORS OPEN
AT 7:15 FOR NETWORKING
MEETING BEGINS
AT 7:30







August Networking Social









HAPPY VALLEY BUSINESS ALLIANCE

Gather & Networking at your business!

- · Highlight your business
- HVBA Marketing Support:
 - o HVBA Social Media, Email & Newsletter
- Open to HVBA Members & Non-members
- 2nd Wednesday Monthly @ 4-6 PM

Hosting Location Qualifications:

- · Room Occupancy of 30+ standing
- Provide light food and beverages for up to 50 attendees
- Business address located in Happy Valley, Damascus or the nearby Clackamas area
- Open to remote or service-based businesses. Option to co-host at another business location or restaurant/bar

NETWORKING SOCIAL EVENTS







Networking Social Events 2nd Wednesday Monthly 4:00 - 6:00 PM



NOT A MEMBER - JOIN NOW

™ \$**150**

Learn More at: hvba.biz Email: info@hvba.biz



August Ribbon Cutting





La Fresa Mexican Bistro

Members of the HVBA and leaders from the City of Happy Valley turned out to celebrate the opening of the newest restaurant in Happy Valley. It was a pleasure to see what Thalia Llauger and her family were able to do to transform the space and menu. Learn more at lafresamexicanbistro.com







MONTHLY CONTEST

GET YOUR BUSINESS PLACED IN THE HV NEWS

If you have seen the recent Happy Valley News, you may have noticed that the HVBA Community advertisement is looking different. The creative has been freshened up as well as letting prospective businesses know about the benefits of Happy Valley Business Alliance Membership. See below.

The ad will include two businesses that have recently joined the HVBA and two businesses that have recently renewed their membership. That will leave two business card sized spaces available. If you would like to have your business included in a future issue of the Happy Valley News, we are launching a monthly contest.

How to win: there are 4 gold birds hidden on other pages throughout this newsletter. Once you find them, email the 4 page numbers to Gregg LeBlanc, our Membership Coordinator at Gregg@NWNestRE.com with the 4 pages that have the gold birds hidden on them.

2 Winners will be selected to be included in the Happy Valley News in the November issue. Entries must be submitted by September 30th.













/IN/HAPPY-VALLEY-BUSINESS-ALLIANCE-88B5B4223/



4th Annual

ALS FUNDRAISER

WATER BUCKET CHALLENGE

& CARNIVAL



Wednesday, Sept. 17th 5:30 PM - 7:30 PM

12960 SE 162ND AVE, HAPPY VALLEY, OR 97086









Happy Valley NEWS A city, community, a lifestyle—a place we proudly call home

The **Happy Valley News** is the best source for local community news in Happy Valley and surrounding neighborhoods. The publication is a partnership with the City of Happy Valley and CMG-Oregon.

Our goal is to provide readers with local community stories on residents, schools, library & parks news, upcoming events, news from the City and more!

DISTRIBUTION & CIRCULATION:

The Happy Valley News is direct mailed to every home and business within the city limits of Happy Valley through a partnership with the City of Happy Valley and can also be found at businesses throughout the city and surrounding area. Approximately 13,000 print copies are distributed each month, with additional digital distribution on the City of Happy Valley's website and through CMG-Oregon's digital distribution network.

AD SIZES & COSTS:	AD SIZE	OPEN RATE	3-MO. AGREEN	-	MO. EEM'T <i>A</i>	12-MO.
1/8 Page	4.93"x 4.875"	\$40	00 3	38	315	275
1/4 Page H	10"x 4.875"	\$70	00 6	00	550	500
1/4 Page V	4.93"x 9.875"	\$70	00 6	00	550	500
1/2 Page V	4.93"x 20"	\$12	275 1	175	1000	890
1/2 Page H	10"x 9.875"	\$12	275 1	175	1000	890
Full page	10"x 20"	\$22	200 2	2000	1825	1625

ALL ADS FULL COLOR AND INCLUDE DIGITAL BOOST!

10% OFF FOR HAPPY VALLEY BUSINESS ALLIANCE MEMBERS





For more information about advertising in the Happy Valley NEWS and our any of our other local Community Newspapers contact your local advertising sales representative:

CHRIS SWEET

971-204-7886 Chris.Sweet@YourOregonNews.com

> Or call or email your CMG-Oregon Advertising Sales Representative today





What is the HVBA?

The Happy Valley Business Alliance (HVBA) is a community focused organization that supports and connects Happy Valley business owners and brings attention to their businesses, attractions, and upcoming special events in Happy Valley. We are passionate about maintaining a great place to live and work, so we strive to promote a healthy business network with our members. Growing our community partners who share our interests in contributing to the livelihood of the Happy Valley business network promotes sustainable relationships and economic growth in our community.

HVBA was formed in 2005 with the intention of maintaining integrity and livability of our great community. As the original group of local business owners connected an alliance was formed so that each business would have a voice and could equally contribute to the economic development and success of the Happy Valley area. As our local business community grows, so do our members. We continue to strive for each and every business to be as successful as possible and for our members to have a place to connect with other local business owners for support and access to the resources needed.

As a member, you will be surrounded by local business leaders that will support you and your goals. As well as give you a first hand look at what is happening around your community. Happy Valley is a premiere location for your business because of its growth and buy local feeling. By having an insight to the community events, community leaders, and the resources that the HVBA provides your business will grow and thrive along side Happy Valley!

MORE SOCIAL MEDIA LINKS







/CITYOFHAPPYVALLEY





/CITYOFHAPPYVALLEY



Not A **HVBA Member?**

HVBA Member Benefits

One of the best ways to connect with other local businesses and people in Happy Valley is to become a member of the HVBA. Not only do we hold monthly meetings where members can get involved in community events through sponsorships or resource sharing, we create opportunities for business owners to meet and get to know each other. The HVBA is open to any business doing business in the city of Happy Valley and surrounding areas.

Here are a few more benefits of membership:

- Members receive email reminders about upcoming community events, keeping you connected and informed
- You have a collective voice of business in the City of Happy Valley and can get problems addressed and solved
- As a member you receive City Council updates regarding decisions that might affect your business
- Hear guest speakers from community businesses speak on topics important to alliance and business in Happy Valley
- You will have opportunities to sponsor events that make our city great and make a name for your business, like the Fourth of July Festival, Summer Concerts, Harvest Fest and Tree Lighting!
- Business training with guest speakers
- Website listing and social media postings

Join Here

